

# O'NEWS

## W. E. O'NEIL CONSTRUCTION

*A FAMILY OF COMPANIES*

PHOENIX,  
ARIZONA

DENVER,  
COLORADO

TUCSON,  
ARIZONA

LOS ANGELES,  
CALIFORNIA

CHICAGO,  
ILLINOIS

ONTARIO,  
CALIFORNIA



DirectTV



Sunrise Senior Living



DePaul University



Starwood Vacation Ownership

**RELATIONSHIPS + REPUTATION = REPEAT BUSINESS**

W.E. O'Neil places great value on the relationships our people develop with our clients.

## RELATIONSHIPS + REPUTATION = REPEAT BUSINESS



The recent credit crunch is being felt in many of the sectors in which the O'Neil companies are working. Our business remains strong and active. In spite of a tripling of competitors in our markets, we continue to be awarded work at a normal frequency. This is so because of our relationships with our customers which have been earned by our past performances... performances of promising to meet or exceed their needs and delivering on those promises with unfaltering ethical behavior.

### BASS PRO SHOPS

W.E. O'Neil began successfully serving Bass Pro Shops' construction needs through projects in the Midwest at Gurnee Mills, IL and Auburn Hills, MI. When Bass Pro needed a builder for their fast-track new store at Northfield at Stapleton in Denver, they relied on a contractor relationship built long ago and selected W.E. O'Neil's Colorado office to deliver another demanding project. The relationship continued after the Denver store with Bass Pro awarding W.E. O'Neil yet another project, this time in Mesa, AZ. Bass Pro Shops demonstrates the value of relationships in gaining repeat business which results in successful projects for both Owner and Contractor.



DENVER, COLORADO



## CASTLE & COOKE

Castle & Cooke is one of over thirty five repeat clients that the Phoenix office has been serving since opening offices in Arizona in 1982. Our first project for Castle & Cooke, a two story 40,000 S.F. spec office building occupied by IKON Office Solutions, was completed in 1998. The most recent is Crossroads of Tempe, a 96,000 S.F. spec office in two buildings completed earlier this year. With a large percentage of our clients located outside the state of Arizona, we have developed procedures and reporting systems that keep our clients updated on current project status.



PHOENIX, ARIZONA



## ROCKETDYNE

Our construction projects at Rocketdyne's facilities have flourished for over twenty years with three separate corporate ownerships: Rockwell International, Boeing & currently Pratt & Whitney. The majority of our eighty-five assignments completed have been highly technical projects using a design/build delivery method. Two recent projects for Pratt & Whitney are: a DOD Sensitive Compartmented Information Facility that includes an RF Shielded room, and a Pre Clean facility used in rocket engine assembly. W.E. O'Neil has successfully leveraged this knowledge & technical expertise to develop repeat customers with most of the aerospace contractors in California.



LOS ANGELES, CALIFORNIA



## McCAFFERY INTERESTS

W.E. O'Neil has built strong relationships over the years resulting in 80% of work coming from repeat customers. A more recent success is with McCaffery Interests. The Bernardin Boutique Apartments, a 334,000 S.F., 25-story tower was our first McCaffery project back in 2003. Five years later and several projects in between, we continue to strengthen that relationship with two current projects, Flair Tower Apartments and The Morgan at Loyola Station. Flair Tower will feature a 26-story high-rise building with 198 apartment units, 9,508 S.F. of ground-level retail, and 185 structured parking stalls, scheduled for completion in 2010. The Morgan at Loyola Station is a 5.4 acre mixed-use project of residential apartments, retail space and a parking garage, to be completed next year.

CHICAGO, ILLINOIS



# RELATIONSHIPS

TUCSON, ARIZONA

## BUILT ON TRUST

Recently T.L. Roof was awarded its fifth project on the Tohono O'odham Nation, the expansion of the Nation's Adult and Juvenile Detention Facility. Two years ago, T.L. Roof was awarded the Cultural Center and Museum for the Nation, and faced a major financial challenge due to a tremendous price escalation of materials. The entire project team worked very hard to overcome the challenge, got creative, and completed the project. We believe the Nation appreciated this approach and it is the primary reason we were awarded the Detention Facility project.



## OFFICE LOCATIONS & CONTACTS

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**W·E·O'NEIL**

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